



Model Price Schedule - Pocket Summary

2018 Model Year

Updated: 04/03/2018

SUGGESTED RETAIL PRICE

IS				MSRP
BA1D2V	IS300 RWD	8A	A IS300 RWD	\$41,050
			F F SPORT Series 1	\$44,850
C81D2T IS300 AWD 6A				MSRP
			A IS300 AWD	\$43,600
			B PREMIUM PACKAGE	\$45,500
			C LUXURY PACKAGE	\$48,450
			F F SPORT Series 1	\$47,400
			G F SPORT Series 2	\$50,200
CZ1D2T IS350 AWD 6A				MSRP
			G F SPORT Series 2	\$54,400
			D EXECUTIVE PACKAGE	\$53,100
			H F SPORT Series 3	\$56,000

RC				MSRP
SM5BCT	RC300 AWD	6A	B PREMIUM PACKAGE	\$50,750
			G F SPORT Series 1	\$57,850
			S BLACK EDITION	\$58,900
SE5BCT	RC350 AWD	6A	G F SPORT Series 2	\$63,250
			S BLACK EDITION	\$64,300

RC F				MSRP
HP5BCV	RC F	8A	A RC F	\$87,100
			B PERFORMANCE PACKAGE	\$94,800

ES				MSRP
BK1GGT	ES350	6A	A ES350	\$43,950
			B TOURING PACKAGE	\$48,200
			C EXECUTIVE PACKAGE	\$53,950

SUGGESTED RETAIL PRICE

ES HYBRID					MSRP
BW1GGC	ES300h	CVT	A ES300h		\$47,050
			B TOURING PACKAGE		\$51,250
			C EXECUTIVE PACKAGE		\$55,700
GS					MSRP
CE1BLT	GS350	6A	C PREMIUM PACKAGE		\$63,550
			E EXECUTIVE PACKAGE		\$70,350
			G F SPORT Series 2		\$69,700

GS HYBRID					MSRP
BS1BLC	GS450h	CVT	A GS450h		\$77,300

GS F					MSRP
BP1BLV	GSF	8A	A GSF		\$98,800

LC					MSRP
HP5AYV	LC500	10A	A LC500		\$102,100
			B PERFORMANCE PACKAGE		\$115,600

LC HYBRID					MSRP
HY5AYC	LC500h	MS	B PERFORMANCE PACKAGE		\$118,600

LS HYBRID					MSRP
CYLFFC	LS500h LAWD	MS	D EXECUTIVE PACKAGE		\$134,050
			D WITH CUT GLASS		\$135,345
			D WITH ANILINE SEATS		\$137,655

LS					MSRP
C5LFFT	LS500 LAWD	10A	B UPGRADE PACKAGE		\$102,700
			F F SPORT		\$109,300
			C LUXURY		\$115,600
			D EXECUTIVE PACKAGE		\$129,600
			D WITH CUT GLASS		\$130,895
			D WITH ANILINE SEATS		\$133,205

LX					MSRP
HY7AXV	LX570	8A	B EXECUTIVE PACKAGE		\$109,600

SUGGESTED RETAIL PRICE

NX					MSRP
BARBZT	NX300	6A	A NX300		\$44,050
			B PREMIUM		\$48,000
			C LUXURY		\$53,500
			D EXECUTIVE		\$56,700
			F F SPORT Series 1		\$51,350
			G F SPORT Series 2		\$54,400
			H F SPORT Series 3		\$57,200

NX HYBRID					MSRP
BJRBZC	NX300h	CVT	B NX300h		\$55,300
			D EXECUTIVE		\$62,750

RX					MSRP
BZMCAV	RX350	8A	A RX350		\$56,750
			N NAVIGATION PACKAGE		\$58,100
			B LUXURY PACKAGE		\$64,350
			C EXECUTIVE PACKAGE		\$70,000
BZMCAV	RX350 F SPORT	8A	G RX350 F SPORT Series 2		\$65,450
			H RX350 F SPORT Series 3		\$70,000

RX HYBRID					MSRP
BGMCAC	RX450h	CVT	A RX450h		\$71,150
			B EXECUTIVE PACKAGE		\$76,850
BGMCAC	RX450h F SPORT	CVT	H RX450h F SPORT Series 3		\$77,050

RXL					MSRP
DZKCAV	RX350L	8A	P RX350L LUXURY 7 Passenger		\$66,050
			B LUXURY 6 Passenger		\$66,850
			C EXECUTIVE		\$72,100

RXh-L					MSRP
DGKCAC	RX450hL	CVT	C EXECUTIVE		\$77,600

GX					MSRP
JM7FXT	GX460	6A	A GX460		\$73,900
			B TECHNOLOGY PACKAGE		\$77,050
			C EXECUTIVE PACKAGE		\$81,850